



ISTITUTO TECNICO STATALE "MARCHI – FORTI"

Viale Guglielmo Marconi, 16 - 51017 PESCIA (PT) - Tel: 0572-451565 - Fax: 0572-444593
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PROGRAMMA SVOLTO a.s. 2021/2022

del Prof. LAURA BALDI

Docente di LINGUA INGLESE

nella classe 4 sez. B Indirizzo AFM

n° 3 ore settimanali Sede Marchi

1. TESTO IN ADOZIONE

BEST PERFORMANCE di Alison Smith ed Eli

2. MODULI E UNITA' DIDATTICHE SVOLTE

BUSINESS THEORY

UNIT 1 THE WORLD OF BUSINESS

PRODUCTION

The Production Process
Needs and Wants
Factors of Production
Sectors of Production

COMMERCE AND TRADE

Commerce
Trade
The supply chain
The distribution chain
E-commerce
Information Technology
Green Economy

UNIT 2 BUSINESS ORGANIZATIONS

TYPES OF ECONOMIC SYSTEMS

Planned economy
Free market economy
Mixed economy



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PRIVATE SECTOR

Sole traders
Partnerships
Limited Liability companies
Cooperatives
Franchises
Multinationals
Micro-multinationals
Crowdsourcing
Types of company integration
Organisation chart

INTRODUCTION TO GLOBALISATION

The evolution of globalisation
Aspects of globalisation
Advantages and disadvantages of globalisation

ECONOMIC GLOBALISATION

Economic Globalisation
Outsourcing
Backsourcing and Insourcing

GLOBAL SUSTAINABILITY

Sustainable Development versus de-growth

BUSINESS IN PRACTICE

BUSINESS COMMUNICATION

Methods of communication
Written Communication

Oral Communication
Visual Communication

ENQUIRIES

Written enquiries
Telephone enquiries

REPLIES TO ENQUIRIES

Written and oral replies

CULTURE AND CIVILIZATION

The UK political system
UK general elections
The US political system



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**LIBRO DI TESTO : FOCUS AHEAD DI B. JONES, S.KAY. D.BRAYSHAW, D. MONTANARI
Ed Pearson**

UNIT 4: EAT UP

Foods, Flavours and Textures

Future time clauses

Diets

In a restaurant. Indirect questions

A semi-formal e-mail

UNIT 5: ONE WORLD:

Geographical features. Natural disasters

Articles. Non-defining relative clauses

Writing; A for and against essay

UNIT 6: GET WELL

Parts of the body, Injuries

Second Conditional; Wish e if only Third Conditional

Writing: An Article

UNIT 7: IN THE SPOTLIGHT

Television, TV shows, Word families-TV shows, Modifiers with base and extreme adjectives

Reported speech

Reported speech-questions and imperatives

Asking for permission

Making polite requests

A review of an event



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UNIT 8: GOOD CITIZENS

Human qualities.

Suffixes

Verb phrases

The passive

Have something done

Let+object+do

Make+object+do

An opinion essay

CIVICS

HOW TO FIGHT MAFIA

Sono state inoltre revisionate le seguenti strutture:

present simple and continuous, past simple and continuous, present perfect simple and continuous, future with simple, will, be going to, present simple and continuous, past perfect, modal verbs : can, must/have to, may e might, should, if clauses: 1st, 2nd, 3rd type, passive voice, pronouns: relative and indefinite, reported speech e reported questions

Di ogni unit di Focus Ahead gli studenti devono conoscere lessico, strutture, funzioniu comunicative, letture e tipologie di writing



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Data, 7 giugno 2022

L'Insegnante:

LAURA BALDI